

The Perceived Value and Profile of Protected Areas Visitors: a Case study of the Guayas Province, Ecuador

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Received: February 14, 2019 | Revised: June 10, 2019 | Accepted: June 12, 2019

DOI: 10.5937/gp23-20582

Abstract

In the literature on tourism and travel, there is a large number of studies on the perceived value, however, natural protected areas and its relationship with the profile of the tourist has been little investigated. Hence, the importance of posing the main objective, to evaluate the relationship between the perceived value with the satisfaction and loyalty of the visitors of Morro Mangroves Wildlife Refuge, Santay Island National Recreation Area and Samanes National Recreation Area, three vulnerable protected areas located in the province of Guayas in Ecuador. The study was conducted in situ with 382 surveys, finding that the perceived values that are related to satisfaction and loyalty were functional value and emotional value.

Keywords: tourism; perceived value; socio-demographic profile; protected natural areas

Introduction

The rapid growth of the tourism industry in the world has given rise to new tourism trends with segments of markets rising from the new needs of demand (Aliman et al., 2014), motivated, among other factors, by the globalization of markets and increasingly informed consumers with a high sense of the environmental problems in the world which makes them more demanding when making decision on their trips (Echtner & Ritchie, 2003; Sheham et al., 2016). These factors lead to growing competitiveness among countries, regions, cities and destinations that are forced to design and implement appropriate strategies to estab-

lish a differentiation with their competitors and position themselves in their target markets, which allows them to attract new customers as well as maintain existing ones (Min-Seong et al., 2018; Sheham et al., 2016). According to Rodríguez (2012), it is the tourists who must perceive this competitive differentiation of the destination since from their perceptions they acquire a travel behavior.

On the other hand, undoubtedly one of the main attractions that trigger tourism activity are natural resources, but the incessant increase in the flows of national and international tourists each year can lead to

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major changes in ecosystems (Si-Shyun, 2018). This can represent a high cost for the societies, cultures and host environments, due to the possible environmental destruction that would put their tourism heritage at risk which represents a cause of great concern for all sectors of the community (i.e., governments, professionals, local community, as well as a topic of interest to academics and researchers), who agree that in order for tourism to be maintained in a sustained manner, preventive or remedial measures should be considered to avoid a major negative impact (Briasoulis & Van Der, 2013; Tanti & Raya, 2016).

In this context, the destinations that base their tourist offers mainly on their natural resources face great challenges to maintain them, due to the increase in the demand of tourists who like contact with nature. They grant greater value to the spaces that are perceived as responsible in ecological terms to carry out their trips, which, at the same time produces a permanent pressure to the surroundings of the place (Thapa & Lee, 2017). Protected natural spaces have become a “new offer” in recent decades, representing an impetus to rural community development based on tourism and a key element that allows economic diversification and important social benefits (Muñoz, 2008). Many protected areas around the world face challenges and competition in the face of the growing demand and popularity of nature-based tourism, so to provide experiences to the community and its visitors, they have to optimize the experience assuming the double mandate of providing the enjoyment through recreational activities and to maintain the sustainability of their natural areas that constitute

part of the tourist heritage of the place (Thapa & Lee, 2017; Wolf et al., 2017).

In the literature of marketing and tourism, the studies on the perceived value of tourist consumers who like contact with nature (nature-oriented, green, ecological, etc.) highlight the importance of knowing how and which of the attributes of the destination give tourists a greater value during their travel experience; considering that this market segment has an appreciation, understanding and collective assessment of the existence of environmental problems in the world (Chiu et al., 2014; Mostafa, 2007). Hence, this research focuses on analyzing the perceived value in relation to the socio-demographic profile of national and international tourists who have had a specific experience in three protected natural areas: Morro Mangrove Wildlife Refuge, Santay Island National Recreation Area and Samanes National Recreation Area, vulnerable protected areas located in the Province of Guayas in Ecuador.

The theoretical and empirical findings may have implications in the management of these sites and contribute to facilitating the knowledge of the characteristics of this market segment, made up of homogeneous groups with similar needs and that differ among themselves in some significant feature, such as nationality, gender, age, educational level. This study may also have implications on how to monitor and correctly administer the resources of these protected natural areas as a measure that guarantees the environmental quality through which a sustainable activity is achieved that continues to provide satisfactory experiences to this tourism market segment.

Literature Review

Tourism is a set of activities of the most importance in economic terms in the world, representing, for many developing countries, an opportunity to generate business that stimulates local economic activity and thus, contributes to the development of the place and improves the quality of life of its inhabitants (Aliman, et al., 2014; Hartwell et al., 2016). The natural spaces placed on the market as a rural tourism product, in the case of protected areas, provide tourist activities with many and varied attractions, as well as opportunities for unique experiences. They are offered under regulations that restrict their operation and have multiple levels of development, with the aim of preserving the environment and the ecosystems including damage and pollution to vegetation, water, wildlife, and air quality (Cheng & Wu, 2015). This responsibility must be assumed by all those involved in tourism and society in general, contribut-

ing to good practices aimed at caring for the environment with the sole purpose of preserving the tourist heritage (Buckley, 2018; Hernández et al., 2017; Thapa & Lee, 2017).

For D’Souza et al. (2006), the environmental knowledge of nature-oriented tourism can be conceived from two orientations: the first has to do with the knowledge acquired from the influence of the individual’s experience with nature. The second, the wisdom applied by individuals to contribute to reducing the negative impact on nature, that is, it can happen that even when individuals have a high level of environmental knowledge they assume negative behaviours towards nature, or conversely generate a high level of consciousness that leads them to assume a behaviour in favour of environmental care, in addition to promoting favourable attitudes toward nature (Bamberg & Möser, 2007; Hernández et al., 2017). Other scholars consider environmental

knowledge as one-dimensional, but that it must be segmented into two constructs based on the amount of objective (real) and subjective (perceived) knowledge, with respect to the environmental conditions of protected areas (Bamberg & Möser, 2007). Environmental tourism responsibility refers to responsible travel, especially to some protected natural conservation areas (Wolf et al., 2017).

Sociodemographic Profile of the Tourist Visiting Protected Natural Areas

The evolution in the lifestyles of travelers gives rise to the emergence of new needs, behaviors, and modalities of tourism as it involves tourists who are usually more informed and aware of what they want from their trips. This is the case for tourists who like contact with nature and, among other characteristics, tend to be more sensitive to the environment, show respect for the culture of host destinations and seek to experiment and learn from the place (Chiu et al., 2014; Raj, 2007). The protected natural areas, where the main attraction is natural resources (as well as a set of attributes, products, services, access facilities, etc.) which are transformed into opportunities to enjoy them, represent opportunities for this market segment achieve great experiences from the visit. That is to say, the protected natural areas have important degrees of attraction for the visitor, but it is necessary for destinations that include protected natural areas in their tourism offer to effectively manage their resources, in order to provide a response to the needs of this tourist segment. Therefore, it is necessary to know the sociodemographic characteristics to determine the tastes, preferences and travel habits of tourists which is crucial information in the planning and innovation of these protected areas as tourist products (Raj, 2007).

The relationship between the profile of tourists and the way in which they give value to the experience in protected areas will depend to a large extent on the functional, affective and social benefits received. According to the marketing literature, they are described as the main reason for traveling (tangible attributes) which trigger the affects (emotions) that in turn are related to the intangible attributes of the experience (Pawitra & Tan, 2003). Thus, all the elements that participate in the configuration of positive experiences for a tourist's influence cognition and affect, contribute to the increase in value. This means that when the factors that provide the tourist with a satisfactory person-environment interaction are combined, the value in the experience is increased (Fiore & Kim, 2007). Likewise, some scholars recognize social interaction as an important dimension of the quality of experience and a determining factor of perceived val-

ue, since it can significantly affect the dimensions of value during the intercultural exchange between local people and tourists. By participating in knowledge development, tourists learn something different from what they are exposed to in their usual environment (Chiu et al., 2014; Rasoolimanesh et al., 2016; Zhang et al., 2017).

As previously mentioned, the perceived value involves the functional, affective and social dimensions, from which the general evaluation of the experience lived by the tourists is derived, and which, in turn, consists of the perception of the balance between the benefits obtained and the costs assumed (Bajs, 2015; Solís-Radilla et al., 2016; Zeithaml, 1988). Resulting from this interaction are the main components that contribute to the attitudes and behaviors of tourists towards the product or service (Rasoolimanesh et al., 2016). Therefore, we cannot lose sight of the fact that the decision of the consumer could be strongly influenced by sociodemographic characteristics, and therefore, allows tourist destinations to be aware of the criteria that creates the segmentation of their clients, which is an important tool that will allow them to distinguish the tastes and preferences of their visitors, use tourism resources adequately towards each segment and achieve sustainable tourism development (Erragcha & Romdhane, 2014; Guijarro et al., 2014; Lee et al., 2016).

Perceived Value of Protected Natural Areas

In recent decades, the demand and popularity of nature-based tourism has led to various forms of tourism (e.g., ecotourism, green tourism, nature tourism, etc.) which stand out from many other forms of tourism by being associated with recreational activities that contribute to a healthier life, challenging several sites to maintain the sustainability of resources, as well as optimize the experience, grant value and satisfy its visitors (Thapa & Lee, 2017).

In marketing literature, the concept of perceived value has been widely used to analyze and understand the future behavior of tourists in relation to purchasing decisions (Jamal & Sharifuddin, 2015). It has been considered a predictor of travelers' intentions (Eid & El-Gohary, 2015), representing a good base for destinations to attract tourists who share common needs and values, offering practical implications for the commercialization of ecotourism experiences (Kim & Park, 2017). Therefore, tourist destinations must increase their capacity to attract new tourists, without neglecting the promotion and conservation of lasting relationships with tourists who have already visited it (Bala et al., 2014), since future behavior assumed by the consumer is the result of the perceived value of each tourist experience (Chiu et al., 2014).

From this approach, perceived value is recognized as a multidimensional concept which involves individual evaluations on the benefits obtained from the travel experience in comparison with the sacrifices made and which are conditioned by aspects of a rational, affective and social nature (Chiu et al., 2014). That is to say, the perceived value is subject to the judgments of the tourist, whose evaluation of the obtained results involves the information prior to the purchase, the quality of the services, the tourist resources, the surrounding nature, as well as the time, money and effort invested, among other aspects (Jamal & Sharifuddin, 2015). In summary, the perception of value in a tourist experience is defined as the general assessment made by consumers with respect to the utility of a product, based on their own perceptions of what they receive and what is provided (Zeithaml, 1988). These conceptions of value are based largely on a utilitarian perspective that involves economic (cognitive) and affective (emotional) evaluations, that is, between costs and benefits measured after the experience (Oliver, 1997, p. 394; Sánchez-Fernández & Iniesta-Bonillo, 2007). This utilitarian definition of perceived value is widely accepted among scholars of value in the context of tourism services (Chen & Chen, 2010; Gallarza & Gil, 2008; Si-Shyun, 2018).

In the context of tourism, the study of perceived value covers all types of tourism products, since according to Gallarza & Gil (2008), the value does not lie in the product purchased or in the brand chosen, but in the experience derived from consumption. Some findings in studies have revealed that perceived value exerts a positive and significant effect on the satisfaction of experience (Chen & Tsai, 2007; Prayag et al., 2013; Sun et al., 2013), directly influencing the fidelity of the experience (Chen & Tsai, 2010; Oliver, 1997).

Ecotourism, green tourism or nature-oriented tourism is a segment that is constantly developing, reaching a growing popularity around the world, causing each tourist destination to receive more and more tourists who like contact with nature and are willing to assume the commitment to comply with the rules of pro-

tection of the natural area where they have chosen to carry out leisure activities (Cheng & Wu, 2015; Puhakka, 2011). Therefore, the value perceived by the tourists that make up this market segment will depend on the results of the experiences in the area, and if the encounter with the service is perceived positively, the value of the experience is increased by achieving satisfied customers (Fiore & Kim, 2007). Researchers such as Baker et al. (2002) and Minor et al. (2004), agree that the encounter with the service is the antecedent of the value of the experience and the satisfaction of the tourist, arguing that both the performance of those who provide the service and the sociodemographic characteristics of the tourist's influence cognition affects the response of future behavior. Lee et al. (2007) divided perceived value into functional value, overall value, and emotional value, and tested their effects on tourist satisfaction with the demilitarized zone (DMZ) tour in South Korea. They found that all three values positively influenced tourist satisfaction. In another study, Lee et al. (2010) considered functional and emotional value in investigating festival visitors' behaviors. Their findings suggested that both types of perceived value are positively related to tourist satisfaction. Peña et al. (2012) examined the relationships between perceived value, satisfaction, and loyalty to rural tourism in Spain. Their results revealed that perceived value has a positive effect on tourist satisfaction and loyalty. Kim and Park (2017) identified four dimensions of perceived value from 14 variables: economic, functional, emotional and social. Through structural equation modeling, the functional, social, and emotional value was found to have positive effects on overall value. Further, the overall value and tourist satisfaction were a significant antecedent of destination loyalty.

Due to the above, the following hypotheses are proposed:

- H₁: The perceived value has a significant and positive effect on overall satisfaction.
- H₂: The perceived value has a significant and positive effect on the intentions of returning to the destination.

Geographical Description of the Study Area

Ecuador is located in the northwest of South America. It borders the Pacific Ocean to the west, Colombia to the north, Peru to the east and the Galapagos Islands to the south, which is also part of the country. It has an area of 257,217.07 km², the official language is Spanish, and it has a population of more than 16 million inhabitants. In 1978, Quito, its capital was declared a World Heritage Site by UNESCO, due to its architectural and cultural richness, in addition to the fact that Ecuador is considered to have the most biodiversity in

the world. It is second in the world in a variety of endemic vertebrates per unit of territory, third in the diversity of amphibians and fourth in the diversity of birds. Approximately 18% of its territory is a protected area in order to guarantee and conserve its natural wealth in these areas (Cuesta et al., 2017).

The landscape and cultural diversity of Ecuador represents an extraordinary opportunity for the development of tourism in its many forms, including tourism in rural areas as the territories that house a

large number of natural and cultural attractions that are being used in the diversification of the country's tourism product, including the following natural attractions, are linked to conservation and protection areas within the National System of Protected Areas (Carvache-Franco et al., 2019; Yáñez, 2016).

Morro Mangroves Wildlife Refuge: It is located in the province of Guayas, north of the Gulf of Guayaquil, very close to Puná Island, where the El Morro channel or stream begins. It has an area of 10,030 hectares and in 2010 was declared as an area protected by the

existence of a large population of dolphins that inhabit Morro channel and the frigate colony of Manglecito Island. (Figure 1).

Santay Island National Recreation Area: It is located between the cities of Guayaquil and Duran, 800 meters away from the city of Guayaquil, in the middle of the great Guayas River, surrounded by mangrove trees. It has an area of 2,215 hectares, with a large plain that is flooded in the winter generating wetland that is used by waterfowl as a place of rest, shelter and nesting. In 2010, it was declared a protected area. (Figure 2).

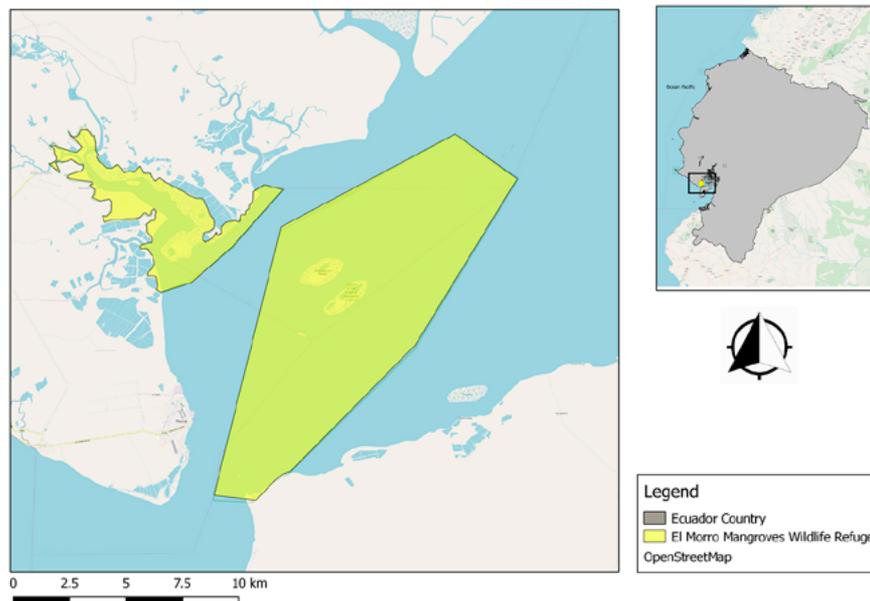


Figure 1. Morro Mangroves Wildlife Refuge (Guayas-Ecuador)
Source: Prepared by the authors

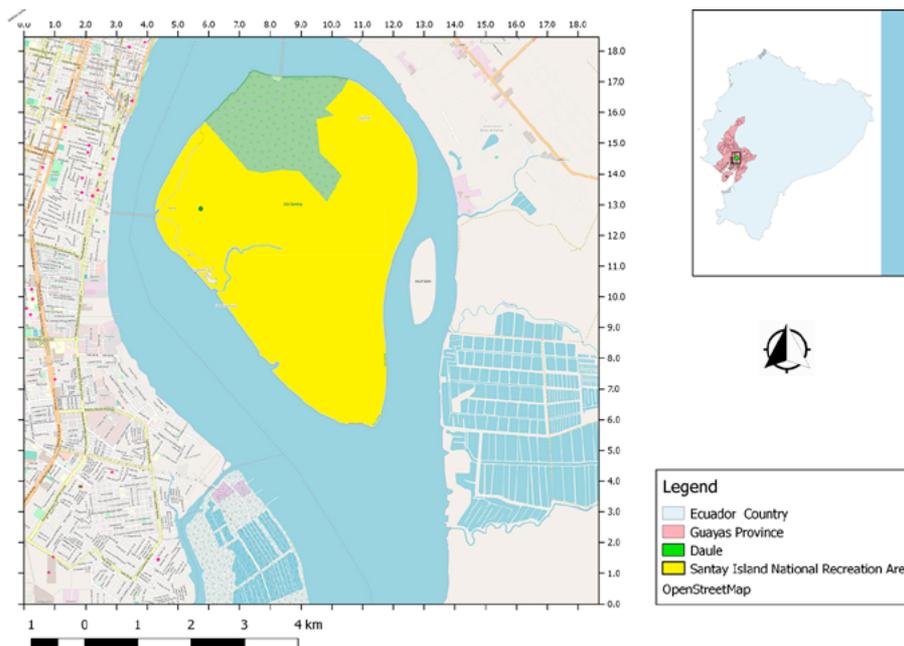


Figure 2. Location of Santay Island National Recreation Area (Guayas-Ecuador)
Source: Prepared by the authors

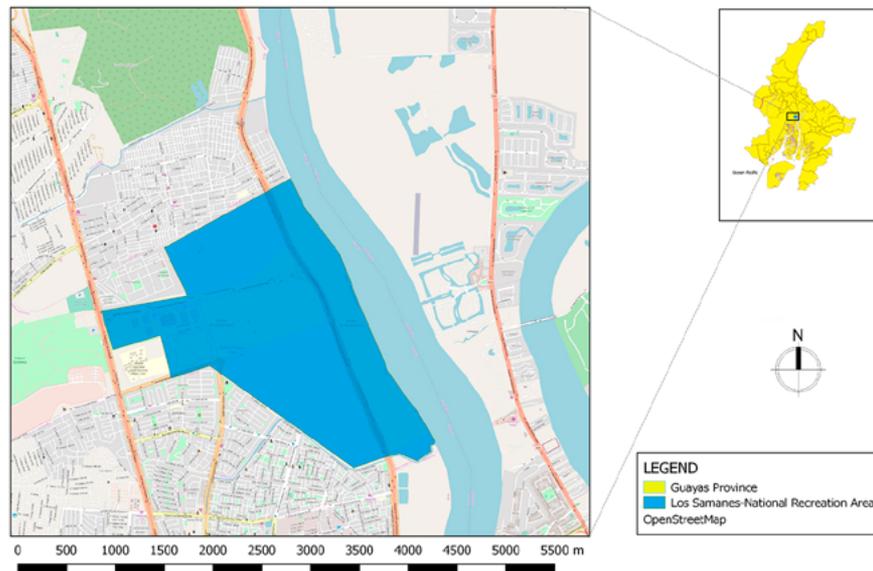


Figure 3. Location of Samanes National Recreation Area (Guayas-Ecuador)

Source: Prepared by the authors

Samanes National Recreation Area: It is located in the northern area of Guayaquil, covers a land area of 380 hectares and within its urban perimeter has 2.4 kilometers of riverfront facing the banks of the Daule River, which is used for recreational and tourist purposes. In 2010, it was declared a protected area with the aim of recovering the native vegetation and wildlife that existed in this area. (Figure 3).

The diversity of resources in rural areas that have great natural attractions and great scenic beauty, governed by conservation and protection policies within the National System of Protected Areas, represent for Ecuador an extraordinary opportunity for the development of tourist activity that contributes to the generation of jobs and benefits their communities. In Ecuador, tourism in rural areas directly generates 12,171 jobs, covered equally by women and men. (Cuesta et al., 2017; Ministry of Environment, 2015).

Methodology

Instrument

The questionnaire was constructed based on different previous studies on sociodemographic aspects, perceived value and satisfaction related to this topic (Chen & Tsai, 2007; Chen & Tsai, 2010; Kim & Park, 2017; Peña et al., 2012; Prayag et al., 2013; Sun et al., 2013). The survey was organized into three sections: the first section dealt with visitor's socio-demographic information, while the second section focused on the perceived value of visitors and finally, the third section focused on satisfaction and loyalty of the visitors. For the present study, questions were used with a variety of techniques such as closed questions, multiple choice and Likert scale, which were designed to obtain sufficiently reliable results. To analyze the effectiveness of the questionnaire, a pilot test was carried out for one day at the destination, reaching 10 surveys in order to validate the tool.

Procedure

The present empirical research was conducted in the three protected areas of the province of Guayas in Ecuador: "Santay Island National Recreation Area", "Morro Mangroves Wildlife Refuge" and "Samanes National Recreation Area". The collection of the sample was carried out from January to July 2018. The survey was aimed at people over 18 years old, who were members of the population under study. The information was collected in the eating and resting areas of each protected area. The tourists filled the surveys independently, for which the interviewers were ready to answer any questions. The interviewers were students of the ESPOL University of Guayaquil, who were trained by the authors of this article to obtain the sample in the field work.

Sample

A sample size of 382 valid surveys was obtained with a margin of error of +/- 5%, a confidence level of 95% and a variance of 50% (see Table 1). In this investiga-

tion, the data collected were analyzed and tabulated using the SPSS Version 22 program. Statistical tools such as univariate and bivariate tools were used to obtain valid results.

Table 1. Technical data of the sample

Population	National and foreign visitors
Geographic area	Protected areas: "Santay Island National Recreation Area", "Morro Mangroves Wildlife Refuge" and "Samanes National Recreation Area". Guayas, Ecuador
Date	From January to July 2018
Procedure	Simple random sampling
Confidence level	95%
Margin of error	+/-5%
Valid surveys	382

Results and Discussion

The results of the sociodemographic variables such as origin, sex, age, level of training and professional activity are illustrated in Table 2. The sample consisted of 90.8% national visitors and 9.2% foreign visitors. Of the total sample, 57.3% were women and 42.7% were men. Of the total number of respondents, 61.3% were in the age bracket between 20- and 29-years-old, and 19.4% were in the 30- to the 39-years-old bracket. Seventy-seven percent of respondents had a university education, 16.8% had secondary education and 5.8% had attained a postgraduate/ master's degree or doctorate. Regarding their professional activity, the respondents were mainly students (59.4%), private employees (13.6%) and entrepreneurs/ business owners (8.1%). Regarding the characteristics of the visits, 39.8% visited these protected areas once a year, 31.7% visited them every six months and 15.2% every three months. Forty-nine percent of respondents visited in the company of their family and 35.1% with friends. The groups of visits were composed mostly of three to five people (58.1%) and less than three people (26.7%). Regarding the daily expenditure made, 41.1% spent less than 20 dollars and 34.3% spent between 20 and 40 dollars.

The importance of the information sources consulted is illustrated in Table 3. The main sources consulted before visiting the protected areas were the Internet (4.42), friends and acquaintances (4.16), followed by official sources of tourist information (3.94). The study was based on a Likert scale of 5 points, 1 being not important and 5 very important.

As illustrated in Table 4, the variables most valued in the perceived value were: "this visit is pleasant" (4.16), "I have positive feelings" (4.11) and "this visit makes me feel happy" (4.06). The emotional dimension has the highest perceived value in relation to others. Another variable with a high score is "the service is economic" (4.02), so tourists perceive these protected areas as economic. Regarding the functional value, the most valued variable is "the service has good value for money" (3.82), revealing that tourists perceive that protected areas have an acceptable quality. In terms of social value, the variable with the highest score is "I obtain social approval from others" (3.45). Regarding the total value, the variables that have high scores are: in general, "I have made the correct decision" (4.14) and in general "the service is valuable and worthwhile" (4.14), demonstrating that protected areas are perceived with a high value. The study is based on a Likert scale of 5 points, with 1 = little and 5 = a lot.

As illustrated in Table 5, overall satisfaction was high (4.22), revealing that tourists were satisfied in this protected area. Likewise, the satisfaction in comparison to the expectations of tourists is high (4.11). In terms of loyalty, tourists had a high level of intention to return to these protected areas (4.30). Tourists also had high intentions to recommend these protected areas (4.34). This study was based on a Likert scale of 5 points, with 1 = little and 5 = a lot.

Table 2. Sociodemographic aspects and characteristics of the visit

	Categories	n	%
Origin	Nationals	346	90.80%
	Foreign	35	9.20%
Gender	Male	164	42.70%
	Female	220	57.30%
Age	< 20 years old	42	11.00%
	20–29 years old	235	61.30%
	30–39 years old	74	19.40%
	40–49 years old	13	3.40%
	50–59 years old	13	3.40%
	> 59 years old	6	1.60%
Level of education	Primary	2	0.50%
	Secondary	65	16.80%
	University	292	76.00%
	Postgraduate / Master / Ph.D.	22	5.80%
Professional activity	Student	228	59.40%
	Researcher/Scientifics	6	1.60%
	Businessman	31	8.10%
	Private Employee	52	13.60%
	Public Employee	35	9.20%
	Housewife	10	2.60%
	Unemployed	14	3.70%

	Categories	n	%
Professional activity	Retired	3	0.80%
	Informal work	2	0.50%
	Other	2	0.50%
Frequency of visit	Annually	153	39.80%
	Every 6 months	122	31.70%
	Every 3 months	58	15.20%
	Monthly	36	9.40%
	Weekly	15	3.90%
Who you visit	With family	188	49.00%
	With friends	135	35.10%
	With partner	23	6.00%
	Alone	61	15.80%
Groups of people	Other	18	4.70%
	< 3 people	103	26.70%
	3–4 people	223	58.10%
Daily expenditure	> 6 people	58	15.20%
	< \$20	158	41.10%
	\$20–\$40	132	34.30%
	\$40–\$60	56	14.70%
	\$60–\$80	15	3.90%
	\$80–\$100	14	3.70%
	>\$100	9	2.40%

Table 3. Importance of information sources

Source	n	Minimum	Maximum	Mean
Internet	382	1	5	4.42
Friends and acquaintances	382	1	5	4.16
Destination management organizations	382	1	5	3.94
Supplier information	382	1	5	3.82
Advertising	381	1	5	3.81
Tourism media	382	1	5	3.55
Fairs	382	1	5	3.49
Travel guides	382	1	5	3.34
Intermediaries (travel agencies or tour operators)	382	1	5	3.31
Documentaries	382	1	5	3.21
Opinion leaders	382	1	5	3.12
Films and TV series	382	1	5	2.96
Books	382	1	5	2.91

Table 4. Perceived value

Variables	n	Minimum	Maximum	Mean
Economic value (ECV)				
Service is economical (affordable)	382	1	5	4.02
Good for the price	382	1	5	3.96
Value for money	382	1	5	3.9
Functional value (FV)				
Acceptable standard of quality	382	1	5	3.92
Well organized	382	1	5	3.83
Convenient for me	382	1	5	3.97
Social value (SV)				
Gains social approval from others	382	1	5	3.45
I feel like a special person	382	1	5	3.39
Make a good impression on other people	382	1	5	3.44
Emotional value (EMV)				
Enjoyable	382	1	5	4.16
Makes me feel happy	382	1	5	4.06
Positive feeling	382	1	5	4.11
Overall value (OV)				
Right decision	382	1	5	4.14
Valuable and worth it	382	1	5	4.1
More than what I expected	382	1	5	3.79

Table 5. Satisfaction and loyalty

Satisfaction and loyalty	n	Minimum	Maximum	Mean
Satisfaction (SA)				
Overall satisfaction	382	1	5	4.22
Satisfaction in comparison with expectations	382	1	5	4.11
Loyalty (LO)				
I have the intention to revisit this protected area	382	1	5	4.30
I have the intention to recommend this protected area	382	2	5	4.34

Relationship between the perceived value and other variables

We analyzed the relationship between perceived value and sociodemographic variables, finding that there was no significant relationship ($p < 0.05$) between sociodemographic variables and perceived value. As illustrated in Table 6, all variables had a significant and positive correlation with tourist satisfaction, confirming hypothesis H1: The perceived value has a significant and positive effect on overall satisfaction. The variables that had a greater influence on satisfaction were: “the service is well organized” (functional value), “this visit is pleasant” (emotional value), “I have positive feelings” (emotional value) and “the service has an acceptable level of quality” (functional value). Therefore, the service should be improved in terms of organization, which is pleasant, generates positive feelings and offers

quality. Regarding the total value, there was a significant and positive correlation between the perceived value and satisfaction (similar results are found in Chen & Tsai, 2007; Kim & Park, 2017; Peña et al., 2012; Prayag et al., 2013; Sun et al., 2013).

As illustrated in Table 7, all the variables had a significant and positive correlation with the intention of returning to the destination, confirming hypothesis H2: The perceived value has a significant and positive effect on the intentions of returning to the destination.

The variables that had a greater influence on the intentions of returning to the destination were: “this visit is pleasant” (emotional value), “the service is well organized” (functional value), “the service has an acceptable level of quality” (functional value), “I have positive feelings” (emotional value) and “the service is convenient for me” (functional value). Therefore,

Table 6. Relationship between general satisfaction and perceived value (*Spearman correlation*)

Variables	Correlation	Sig.
Economic value (ECV)		
Service is economical	0.421	0.000
Good for the price	0.441	0.000
Value for money	0.450	0.000
Functional value (FV)		
Acceptable standard of quality	0.457	0.000
Well organized	0.492	0.000
Convenient for me	0.449	0.000
Social value (SV)		
Gains social approval from others	0.388	0.000
I feel like a special person	0.387	0.000
Make a good impression on other people	0.400	0.000
Emotional value (EMV)		
Enjoyable	0.471	0.000
Makes me feel happy	0.451	0.000
Positive feeling	0.460	0.000
Overall value (OV)		
Right decision	0.506	0.000
Valuable and worth it	0.549	0.000
More than what I expected	0.572	0.000

the service should improve in terms of the pleasant, the organization, which offers quality, that generates positive feelings and that is convenient for the tourist. Regarding the total value, there was a significant and

Table 7. Relationship between the intentions to return and the perceived value (*Spearman correlation*)

Variables	Correlation	Sig.
Economic value (ECV)		
Service is economical	0.374	0.000
Good for the price	0.381	0.000
Value for money	0.407	0.000
Functional value (FV)		
Acceptable standard of quality	0.436	0.000
Well organized	0.439	0.000
Convenient for me	0.418	0.000
Social value (SV)		
Gains social approval from others	0.333	0.000
I feel like a special person	0.360	0.000
Make a good impression on other people	0.346	0.000
Emotional value (EMV)		
Enjoyable	0.459	0.000
Makes me feel happy	0.388	0.000
Positive feeling	0.418	0.000
Overall value (OV)		
Right decision	0.427	0.000
Valuable and worth it	0.457	0.000
More than what I expected	0.440	0.000

positive correlation between the perceived value and the intentions of returning to the destination (similar results are found in Chen & Tsai, 2010; Kim & Park, 2017; Oliver, 1997; Peña et al., 2012).

Conclusions

The variables most valued in the perceived value were: “this visit is pleasant”, “I have positive feelings” and “this visit makes me feel happy”. All these variables belong to the emotional dimension, so the emotional dimension has the highest perceived value in relation to others. Another variable with a high score is “the service is economic”. The total value has high scores so that protected areas are perceived as having a high total value.

In terms of satisfaction and intention to return and recommend, the overall satisfaction is high. Likewise, satisfaction compared to expectations is high. Tourists are satisfied with the experience in these protected areas. As for the loyalty of tourists, the intentions of returning and recommending are high.

Regarding the relationship of satisfaction with perceived value, this has a significant and positive effect on general satisfaction, similar results were found

in (Chen & Tsai, 2007; Peña et al., 2012; Prayag et al., 2013; Sun et al., 2013). The variables that have a greater influence on satisfaction were: “the service is well organized”, “this visit is pleasant”, “I have positive feelings” and “the service has an acceptable level of quality”. Therefore, the service should be improved in terms of organization, which is pleasant, generates positive feelings and offers quality (similar results are found in Chen & Tsai, 2007; Kim & Park, 2017; Peña et al., 2012; Prayag et al., 2013; Sun et al., 2013).

Regarding the relationship of the intentions to return and the perceived value, this has a significant and positive effect on the intentions of returning to the destination, similar results were found in (Peña et al., 2012; Eid & El-Gohary, 2015; Kim and Park, 2017). The variables that have a greater influence on the intentions of returning to the destination were: “this visit is

pleasant”, “the service is well organized”, “the service has an acceptable level of quality”, “I have positive feelings” and “the service is convenient for me”. So it should improve the service in terms of the pleasant. The organization which offers quality, that generates positive feelings and that is convenient for the tourist. Similar results are found in (Chen & Tsai, 2010; Kim & Park, 2017; Oliver, 1997; Peña et al., 2012). According to the characteristics and importance of the protected areas, the type of tourist that visits these areas and the subject of perceived value, the findings of this study can be generalized to other important destinations in ecotourism.

As for theoretical implications, empirical evidence has revealed that perceived value is directly related to satisfaction and loyalty (similar results are found in Chen & Tsai, 2007; Chen & Tsai, 2010; Kim & Park, 2017; Oliver, 1997; Peña et al., 2012; Prayag et al., 2013; Sun et al., 2013). The dimensions of value perceived in a protected area are economic value, functional value, social value, emotional value, and total value. The findings reveal that the main values that have to do with satisfaction and loyalty were functional val-

ue and emotional value. In the study by Kim & Park (2017) they found that functional, social and emotional values have positive effects on the general value, so similar results have been found. The main contribution of the present study to the theory is that the main values that have to do with general satisfaction and loyalty are functional value and emotional value.

As for practical implications, the results will serve the public institutions that administer the protected areas to elaborate on plans and programs according to the profile of the visitor found and at the level of perceived values found. The scientific community will benefit from information on the value perceived in ecotourism and its relationship with other variables such as satisfaction and intention to return to the destination, which will contribute to the scientific debate in this area which is little discussed in the literature. Finally, the main limitation of the present study was the temporality to take the sample because the demand may vary. It would be important to analyze the variables related to ecotourism preferences in these protected areas as a future line of research in order to create products according to demand.

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