

Islamic Tourism as a Factor of the Middle East Regional Development

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Abstract

For long time tourism, except pilgrimage travels, has been considered as culturally inappropriate and economically unnecessary phenomenon by Arab governments. At the beginning of 21st century, many Arab states developed their tourism industries in order to diversify their economies (in the case of GCC states = Gulf Cooperation Council) or to earn foreign currency (in the case of Arab Mediterranean states). Middle East importance for global stability derives from its immense oil reserves and its status as the epicentre of Muslim culture. The majority of their demand for tourism originates from neighbouring countries. The time of unrest in this part of the world has brought a need for local travellers to stay within the same cultural environment when making holiday destination choices.

Key words: Middle East, tourism development, Islam

Introduction

As a consequence of the global economic crisis, many tourists have turned to local or regional destinations for vacationing. This trend has been recognised all over the world, bringing new focus and more business to particular regions. Political crisis that happened before financial crisis were an important driver of regional tourism growth within the Middle East region. It caused the flourishing of so called Islamic tourism, with women only facilities and Sharia'h compliant facilities for conservative Muslim demand. This paper will address these regional specifics, and emerging new trend of local tourism, as well as factors driving that trend, in order to explain their contribution to overall regional development.

The Middle East and tourism features

The Middle East as defined by the United Nations World Tourism Organisation (UNWTO) includes the following countries: Bahrain, Egypt, Iraq, Jordan, Kuwait, Lebanon, Libya, Oman, Palestine, Qatar, Saudi Arabia, Syria, UAE and Yemen. Israel belongs to the

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East-Mediterranean region of Europe. It is interesting that among these countries are those that have great natural and cultural attractions, as well as the potential for tourism, but for political, cultural and economic reasons this has not been exploited. In contrast there are those, especially the Arabian Gulf countries, which have managed to strengthen and diversify their economies towards the development of tourism thanks to their infrastructure and built attractions. Compared to other regions, the Arab world is an undeveloped market. For a long time tourism has been considered culturally undesirable, with the exception of pilgrimage, and economically unnecessary by Arab governments. There are powerful economic and political forces at play nationally and internationally and the outlook for tourism in the Middle East depends heavily on the degree of peace and security actually existing and believed to exist there. Since the very beginning of 21st century inbound extra-regional travellers have been discouraged by political instability and fears of global terrorism. On the other hand some Gulf nationals have been discouraged from travelling to America and Europe after the incidents of 11th September 2001.

Table 1. International tourism arrivals to Middle East between 1990-2011

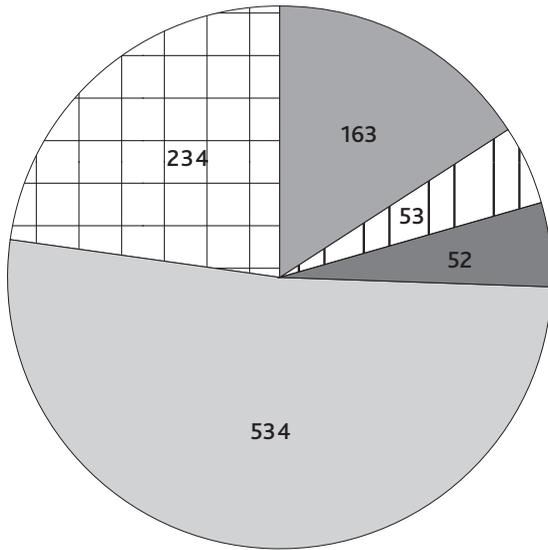
International tourist arrivals (in millions)									Market share %	Change %		Average annual growth %
1990	1995	2000	2005	2007	2008	2009	2010	2011	2011	10/09	11/10	05-11
9,6	13,7	24,9	37,8	46,7	55,6	52,8	60,3	55,4	5,6	14,2	- 8	7,3

Source: UNWTO, 2012 (data collected by June 2012)

According to the UNWTO Middle East had one of the highest growth rates of international tourist arrivals between 2005 – 2011, increasing on average by 7.3% per year (Table 1). The number of international tourist arrivals in 2009 for the first time in the last twenty years has declined by almost 5% compared to year 2008. In 2010 the highest growth rate in the world was recorded, reaching 14.2%, but in the following year the Middle East and North Africa were the only regions where tourist arrivals declined. The region lost an expected 5 million international arrivals in 2011 and numbers declined by 8% due to the “Arab Spring.” Most Middle Eastern destinations felt the direct or indirect consequences of socio-political unrest and change in the region. The biggest decreases were recorded by Syria -41%; Egypt -32%; Lebanon -24%; Palestine 15%; and Jordan -13%. In contrast, some destinations recorded a significant increase in international tourist arrivals in 2011 such as Dubai, which recorded a growth of 9% over the same period (UNWTO, 2012). Also very impressive is the case of Saudi Arabia, with a growth rate of 60%, which reflects the changing attitude of Saudi authorities towards tourism and its role in the national economy. At the UNWTO Ministerial Conference held in May 2013 in Dubai, Prince Sultan bin Salman bin Abdul Aziz - President of SCTA (Saudi Commission for Tourism and Antiquities) announced the expansion of Jeddah airport and the development of conference centres, noting that although the KSA entered the tourism market just three years ago, it has very ambitious plans. The latest UNWTO data shows that the Middle East has achieved 52 million tourist arrivals in 2012, as a (5%) of the total international tourist arrivals worldwide.

Another indicator – international tourism receipts, shows that in 2012 the Middle East generated 47 billion dollars, which means 4% share of the total revenues generated in international tourism (UNWTO, 2013).

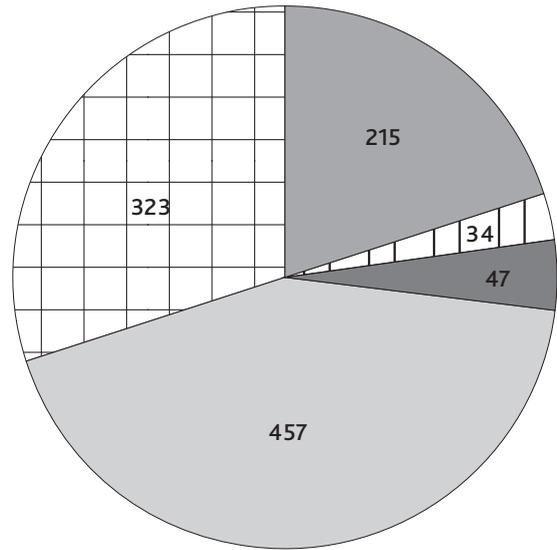
Positive growth was recorded in all regions of the world in 2012, except the Middle East, where the number of tourist arrivals fell by 3 million as compared to the previous year



● Americas, 16% ○ Africa, 5% ● Middle East, 5%
 ● Europe, 52% ○ Asia and the Pacific, 23%

Figure 1. International Tourist Arrivals (millions), 2012

Source: World Tourism Organization (UNWTO)



● Americas, 20% ○ Africa, 3% ● Middle East, 4%
 ● Europe, 43% ○ Asia and the Pacific, 30%

Figure 2. International Tourism Receipts (US\$ billion), 2012

Source: World Tourism Organization (UNWTO)

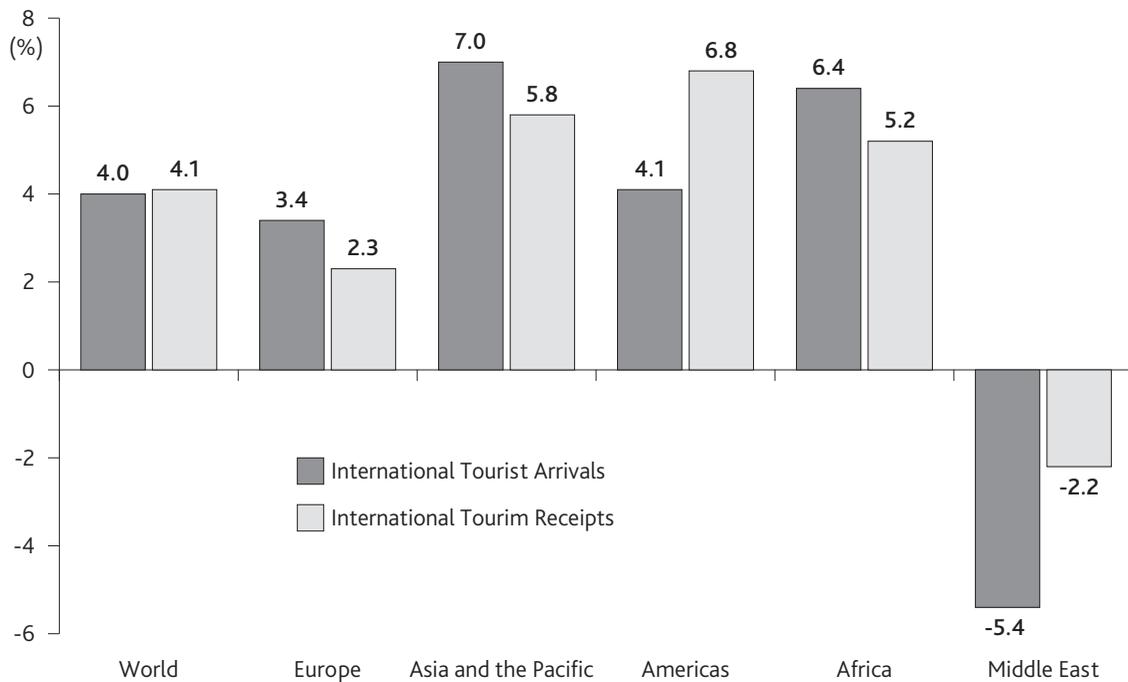


Figure 3. Change in International tourist arrivals and receipts (local currencies, constant prices) – % change 2012/2011

Source: World Tourism Organization (UNWTO)

(UNWTO, 2013). This region saw 2% drop due to the continuing political turbulence in the region; yet saw a gradual improvement compared to the decline in 2011 (-14%).

The key factors of flourishing of regional tourism

There are several reasons why tourism within the region is flourishing. Some belong to the so-called “push” factors that discourage Arabs from their traditionally favourite destinations in the USA and Europe, where they have difficulties to obtaining visa (especially USA). On the other side, the “pull” factors that are attracting Arab tourists to regional destinations include an improved tourist infrastructure - new hotels, theme parks, resort projects, shopping centres, and general infrastructure - modern roads and airports to facilitate mobility within the region, but also enhanced promotion. Even Saudi Arabia has introduced new “Umrah-plus” arrangements that combine pilgrimage trip to Mecca and Madinah with tourism and recreation in other cities of the kingdom. This trend has become established in the last few years by the fact that Ramadan - the Islamic month of fasting has fallen in summer (the high tourist season), which encourages a large number of faithful travellers to stay at home or within the region. Improved tourist products, investments in tourism promotion, as well as overall socio-cultural environment are appealing to regional tourists.

The intra-regional tourism flourished after 09/11/2001 as never before, because the residents, fearful of the consequences of the September attacks, cultural tensions, misunderstandings and Islamophobia, turned to regional holidays. During 2002, the Middle East recorded the highest growth rate in tourist arrivals in the world 16.7%, while revenues increased by 10% compared to the previous year (WTO, 2003). At the same time, the participation of Arab tourists in overall tourist arrivals in the USA and Europe has declined by 50% and 30% respectively (World Tourism Global Trends Reports, 2009). Unrest in Middle Eastern and North African countries continue to influence the regional tourism industry. During 2011 the Middle East attracted headlines around the world because of events related to the “Arab Spring“. That caused many overseas tourists to stay out of the region, even away from countries that have not experienced social unrest. Because of the potential problems now faced in opting to holiday in the west, many Muslims prefer to stay within the same culture when choosing vacation destinations. Arab tourists, especially those from the Gulf, are well known as high spending consumers. They are not much interested in visiting cultural and historical sites, but prefer destinations that offer fun, shopping, family activities, and above all relaxation. Arab tourists are repeat customers that tend to revisit regularly if they like the place. Persian Gulf countries have become a major tourist source market for other Muslim countries like Malaysia, Indonesia, Lebanon, Turkey, UAE, Bahrain, and Egypt. Specific needs and expectations of Muslim tourists who choose to stay within their cultural environment, caused the emergence of a new segment of the tourism market called *Islamic tourism*. It is defined as tourism undertaken by Muslims or more widely understood as including non-Muslims traveling to the Muslim world (Al-Hamarneh, 2008) and (Zamani-Farahani & Henderson, 2009). According to Al-Hamarneh, Islamic tourism can be seen as a cultural and religious concept, which aims to revive the Islamic and Arab culture and develop cultural self-confidence (Al-Hamarneh, 2008). This approach goes beyond fundamental perception that Islamic tourism is solely about pilgrimage, stressing the broader concept which doesn't necessarily have to, but can include religiosity (Al-Hamarneh & Steiner, 2004). The trend of accelerated expansion of this type of tourism and the emergence of a

distinct market segment with growth potential, was highlighted by the report of one of the world's largest tourism trade shows, the London World Travel Market (WTM report 2007).

The Islamic conception of tourism

Religion is an important factor that can help shape the culture, attitudes and values of society. Based on the Islamic understanding of God, man and nature, tourism is a part of religion, and travel is fundamental in Islam (Hasharina, 2006). Travel is encouraged in order to lead a healthy life without stress, to establish and strengthen links across the Muslim community - Ummah (أمة), to expand knowledge of other cultures, and to “reinforce subordination of the individual to God through the knowledge of the beauty and abundance of his creations” (Hasharina, 2006).

Contrary to popular public opinion, Islam accepts and encourages tourism. There are 16 verses in the Qur'aan that directly encourage Muslims to travel. Muslims are taught to talk to God as fully as possible since through one's personal experience of the world one can understand the greatness of God and smallness of man. Travel results in the acquisition of knowledge and tests the patience and the perseverance in the individual (Zamani-Farahani, 2010). Muslim countries tend to interpret what the Qur'aan says about tourism. There are various forms of travel:

- Hijja (حج) involves travel and pilgrimage to Mecca, which is requirement for every healthy adult Muslim, at least once in lifetime, to take the Hajj, unless physically unable.
- Zejara (فرايز) refers to visit to other holy places.
- Rihla (فلاحر) is a trip for other reasons, such as education and trade. The emphasis is on purposeful movement, as a component of the spiritual journey in the service of God.

Shari'ah (شريعة) law determines what is acceptable - halal (لالح), and what is unacceptable - haram (مارح) in everyday life and during travel. The law prohibits the public outpouring of emotion, any type of physical contact between persons of the opposite sex, unmarried couples staying in the same hotel room, gambling, breaking of the Ramadan fast during the day, eating pork and other forbidden foods, alcohol and indecent clothing. It is possible to postpone Ramadan regular prayer and fasting while traveling. Visiting bars, night clubs and similar entertainment is against the law. Gender segregation means that men and women are separated in institutions and during public events. Compliance with these rules and constraints in their implementation vary in different Islamic countries. In some countries, religious principles are strictly adhered to, (in KSA there is even a religious police) while others are more relaxed (Zamani-Farahani & Henderson, 2009). While tourism in Saudi Arabia and Iran, as the two most important religious destinations for the Hajj and Shia pilgrimage (tombs of the Imams and their immediate followers and close associates are holy places for Shia Muslims) has religious-conservative characteristics, other countries such as the UAE, Malaysia, Turkey, are cosmopolitan, relatively liberal, shopping and recreation-oriented destinations (Zamani-Farahani & Henderson, 2010).

For Muslim religious conceptions, tourists visiting important religious places motivated by different interests may be unacceptable. The lack of sensitivity on the part of tourists can have undermining effects on sacred sites and non-Muslim tourists may disturb local residents by ignoring or deliberately behaving contrary to the rules that dictate the daily lives of

Muslims. Tourism is often associated with behavior unacceptable to Islamic values and cultural traditions (Zamani-Farahani & Henderson, 2009), and some communities prefer to avoid non-Muslim tourists. Dissatisfaction with westernization and declining moral standards are sometimes perceived as inevitable companions of tourism (Ap et al, 1991), but that has a wider application and is not limited to the followers of Islam only.

Islamic tourism

Islamic tourism and Halal hospitality which is akin to the concept of Halal food (Battour et al., 2011), flourish in the Persian Gulf, especially in GCC countries known for their conservative interpretation of Islamic Sharia'h law. Sharia'h-compliant hotels have traditionally existed in such countries as Saudi Arabia and Kuwait. Moreover, Sharia'h-compliance is not a matter of choice for either hotel operators or guests in places like KSA and Iran. These hotels contain such features as traditional uniforms for hotel staff, dress code for female staff, even for guests, markers indicating the direction of Mecca (Mecca stickers or Qibla stickers = stickers with ornamented arrows pointing towards the city of Mecca in Saudi Arabia for prayer directions), female and male prayer rooms, prayer mats and prayer beds - tasbi, halal food with no pork, conservative television channels, art that does not depict the human form, and beds and plumbing placed away from facing Mecca. Furthermore, finance used to operate the hotel should be compliant to Sharia'h regulations and the hotel owner must contribute a proportion of revenue to Zakat (charitable acts), (Stephenson et al., 2010). As Mus-

Table 2. UAE Inbound Tourism, 2010-2017

UAE Inbound Tourism, 2010-2017								
	2010	2011	2012e	2013f	2014f	2015f	2016f	2017f
Total Arrivals, '000	9,123.55	10,005.13	10,855.56	11,941.12	12,932.23	13,915.08	14,930.88	15,976.05
Total Arrivals, % change y-o-y	9.38	9.66	8.50	10.00	8.30	7.60	7.30	7.00
Inbound arrivals by region								
Africa, '000	252.97	279.24	322.59	383.68	443.66	494.64	544.64	607.06
Africa, % change y-o-y	4.06	10.38	15.52	18.94	15.63	11.49	10.11	11.46
North America, '000	599.36	587.29	778.07	891.71	985.65	1,077.10	1,164.29	1,262.04
North America, % change y-o-y	8.26	-2.01	32.48	14.61	10.53	9.28	8.10	8.40
Latin America, '000	6.96	8.09	7.54	9.73	11.69	13.39	15.60	17.40
Latin America, % change y-o-y	22.33	16.33	-6.88	29.09	20.19	14.53	16.52	11.50
Asia Pacific, '000	1,838.71	2,047.47	2,328.10	2,603.12	2,893.51	3,224.25	3,571.97	3,935.18
Asia Pacific, % change y-o-y	12.64	11.35	13.71	11.81	11.16	11.43	10.78	10.17
Europe, '000	2,305.63	2,304.14	2,397.46	2,535.18	2,716.16	2,894.37	3,101.50	3,266.67
Europe, % change y-o-y	4.55	-0.06	4.05	5.74	7.14	6.56	7.16	5.33
Middle East, '000	2,208.51	2,743.95	2,813.89	3,016.01	3,172.23	3,296.10	3,404.82	3,540.68
Middle East, % change y-o-y	15.01	24.24	2.55	7.18	5.18	3.91	3.30	3.99

e/f= BMI estimate/forecast. Source: Dubai Tourism, Abu Dhabi Tourism, BMI

lms avoid free mixing between the sexes, hotels should offer separate swimming pools and recreational facilities (Henderson, 2003) and all female floors. Allocating female staff for women and male staff for men, such as availability of taxis with female driver services for female passengers satisfies the needs of some Middle Eastern families. Women-only hotels are opening up across the region as culturally acceptable and tailored concepts for growing young female population. The negative side of western tourism causing Islamic tourism to be increasingly popular among some conservative Muslims are issues that have a negative impact on the Muslim community such as the consumption of alcohol, prostitution, inappropriate dressing, kissing in public and open affection between sexes in public.

Most of GCC countries are known as high earning gas and oil exporters. They advocate luxury tourism as they have a rich, young population, with high expectations in terms of quality and services offered. High spending power and comparatively long length of stay, as well as a tendency to travel in large family parties are the reasons why GCC travellers are very much welcomed. As an example of Islamic tourism expansion within the region, UAE tourism statistics with tourist inbound and outbound flow, will be presented. Compared to other world regions, the highest number of UAE visitors come from within the region. This number was growing rapidly over the past several years, confirming the regional trend. At the same time the highest percentage of travellers from UAE visit regional destinations. The same trend is forecasted to continue until 2017 by BMI, as shown in Table 2 and Table 3 (BMI, 2013).

Table 3. UAE Outbound Tourism, 2010-2017

UAE Outbound Tourism, 2010-2017								
	2010	2011	2012e	2013f	2014f	2015f	2016f	2017f
Total Outbound, tourist departures, '000	3,182.63	2,831.40	2,923.85	3,188.47	3,487.79	3,838.62	4,204.37	4,599.76
Total Outbound, tourist departures, % change y-o-y	6.14	-11.04	3.26	9.05	9.39	10.06	9.53	9.40
Average Tourist Departure per 1000 of the population	0.42	0.36	0.36	0.39	0.42	0.46	0.49	0.53
Outbound, resident departures by destination								
Africa, '000	251.08	253.69	250.38	264.16	280.52	300.93	320.98	344.13
Africa, % change y-o-y	15.02	1.04	-1.30	5.50	6.19	7.28	6.66	7.21
North America, '000	16.89	20.45	21.40	23.14	25.24	27.76	30.41	33.22
North America, % change y-o-y	27.39	21.10	4.65	8.11	9.07	10.01	9.52	9.26
Latin America, '000	0.26	0.22	0.13	0.13	0.13	0.12	0.11	0.11
Latin America, % change y-o-y	176.34	-13.62	-40.54	0.76	-1.50	-10.69	-3.42	-2.65
Asia Pacific, '000	325.19	324.79	343.14	365.54	395.65	426.64	457.30	490.07
Asia Pacific, % change y-o-y	12.79	-0.12	5.65	6.53	8.24	7.83	7.19	7.17
Europe, '000	256.06	344.87	312.21	344.08	366.76	386.53	405.59	429.46
Europe, % change y-o-y	-9.65	34.68	-9.47	10.21	6.59	5.39	4.93	5.88
Middle East, '000	2,333.15	1,887.38	1,996.57	2,191.41	2,419.50	2,696.64	2,989.98	3,302.77
Middle East, % change y-o-y	6.29	-19.11	5.79	9.76	10.41	11.45	10.88	10.46

e/f= BMI estimate/forecast. Source: National Sources, BMI

Muslim governments and prospects for tourism development in the Middle East

Although they share the same religious beliefs, Islamic nations are not homogeneous in their views. The situation varies from country to country and depends on the official interpretation of Islam and local culture, the role of local communities in society, the degree of liberalism and state interventionism (Zamani-Farahani & Musa, 2011). Popular Mediterranean destinations such as Egypt, Morocco and Turkey are willing to accommodate the demands of tourists regardless of the differences because of the economic benefits. Political ideology combined with a wish to avoid social unrest has caused some Middle Eastern countries to discourage tourists from the West, believing that Western forms of tourism are not consistent with Islam (Iran, KSA, Brunei). In the last few years, the isolationist Kingdom of Saudi Arabia has tried to develop international tourism (tourist arrivals increased in 2011 by 61%) in order to diversify the economy. Segregation of tourists and residents is the strategy applied by the government in the Maldives. Some of the many small islands are selected and maintained solely for the use of tourists, and access to other inhabited islands is government-regulated. Such a policy is possible due to specific geographical location of the country. Developing integrated beach resorts in some Red Sea coastal destinations, so called *Enclave tourism*, is an approach that is also based on the separation of the local community and tourists, with both sides occupying clearly defined, separate spaces, with minimal possibility of interaction. This creates dissatisfaction among a number of Western tourists who want to gain an impression of the local culture and people. The recent movement of GCC countries toward the rapid development of service sector industries has been strongly encouraged by national and international investments, and market liberalisation (Stephenson et al., 2010). A range of “pro-tourism” policies served to improve tourism growth in Dubai (Sharpley, 2008) helping it to establish its status of one of the world top destinations.

In the first part of 2013 the regions of Asia and the Pacific and the Middle East saw the highest growth, both recording a 5% increase in the arrivals (UNWTO, 2013). In the same period international passenger demand rose around the world, where the best performing regions were the Middle East and Latin America showing the growth of 14% and 10% respectively. Statistics compiled by the Arab Air Carriers Organization showed an impressive 11.7% rise in passenger traffic in 2012 – by far the strongest growth of all regions’ airlines worldwide (UNWTO, 2013). Hospitality industry in MENA region in same period achieved growth showing that average occupancy rose by 3.5% up to 60.3%. The region remained popular with developers and guests growing 6% in room inventory and 10% in demand. It is expected that MENA region will attract the strongest growth 11% by the end of 2014, assuming all hotels under construction or planned come on line as scheduled. The Middle East/Africa hotel development pipeline comprises 483 hotels totalling 118,713 rooms (UNWTO, 2013). To complete the regional picture, one can add rapid growth of regional low cost carriers FlyDubai and Air Arabia, and opening of new Al Maktoum airport in Dubai (just partly opened for commercial flights). Abu Dhabi hosts a Formula One grand prix and is building the largest museum complex in the world (Saadiyat Cultural District with Louvre and Guggenheim in focus). Qatar became famous after winning the 2022 Soccer World Cup bid and is also building hotel capacity. Dubai is positioned as a hub for the Middle East, and after winning the 2020 World Expo bid has further established itself as unique regional destination. Tourism prospects within the region are promising.

Conclusion

Arab countries of the Middle East share a similar culture, values, language and belief. Religion shapes the culture, attitudes and values of society. Islam is the main link between the people of the region - it is not merely a religion, it is a way of life. The place and influence of religion is particularly emphasized, because without knowledge and understanding of Islam, which defines all the events in both the private and business life, many things in this part of the Muslim world would remain unclear.

Global market trends caused by the rise of terrorism around the world, the global financial crisis and decline in tourists source markets have affected the global tourism industry dramatically, but have pushed up intraregional tourism within the MENA region. Unexpectedly, tourism has flourished within the region. This has given rise to the emergence of a new segment of the tourism market called Islamic tourism. It was developed as an answer to the needs of local Muslim populations keen to stay within their cultural and religious environment while on vacation. The biggest growth in tourist arrivals within the region has contrasted with global decline, highlighting a spontaneous local reaction which was turned into a prioritisation policy later on. Regionalism vs globalism, based on socio-cultural similarities and empathy. Nowadays, the situation is changing due to constant political turbulence in the region. It is recording a slump while the rest of the world records growth. Despite the numerous challenges being faced, the Middle East is one of the fastest growing tourism regions of the world. Clear political will and commitment to tourism in the region, as well as the vision that tourism is one of the main pillars of the development of the region, contributes to this dynamic (Rifai, 2013).

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